

QUEST

Importers..... join the Alliance NOW!!



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Your business - Our mission |

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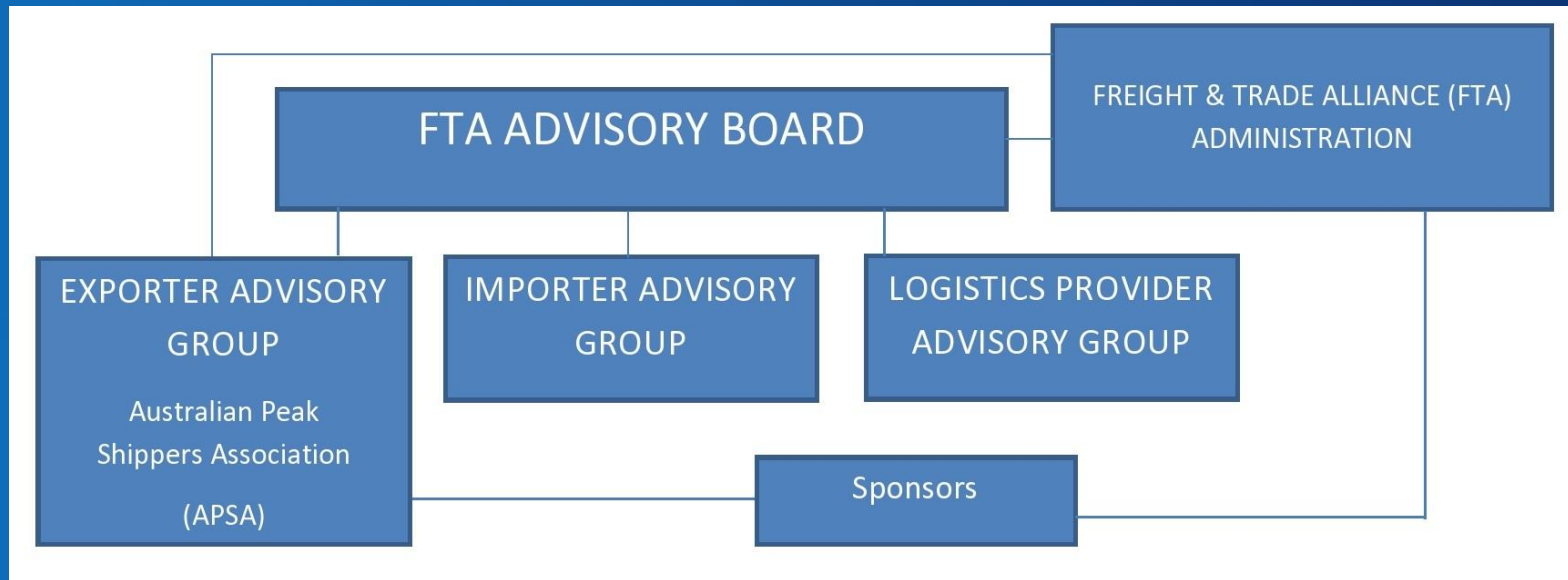
# Freight & Trade Alliance (FTA)

## VISION:

to establish a global benchmark of efficiency in Australian border related security, compliance and logistics activities.

## MISSION:

to increase profitability and business sustainability for Australian importers, exporters and trade service providers.



# Freight & Trade Alliance (FTA)

## CORPORATE ALLIANCES

Australian Retailers Association, Australian International Movers Association, Australian Peak Shippers Association

As at 8 August 2016 ...  
245 business members

## INTERNATIONAL FREIGHT FORWARDERS

A.Hartrodt  
Agility  
DHL Global Forwarding  
DSV Air & Sea  
Expeditors  
Fedex  
Geodis Wilson  
Hellman  
Kuehne & Nagel  
Panalpina  
Rohlig  
Schenker Australia  
SDV  
Toll Global Forwarding  
Yusen

## AUSTRALIAN FREIGHT FORWARDERS

APC Logistics  
BCR Australia  
CT Freight

## IMPORTERS / EXPORTERS

Boehringer Ingleheim  
Myer  
Novartis  
Origin  
Pacific Brands  
Pfizer  
Super Retail Group  
Target  
Thyssen Krupp  
Toshiba  
Woolworths



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# Freight & Trade Alliance (FTA)

Co-design of reforms across government and commerce



**PAUL ZALAI**  
FREIGHT AND TRADE ALLIANCE

# Australia and Global Trade

- Economists divided on outlook
- The end of the commodity boom
- Oil & gas prices declined
- Interest rates at record lows
- Fluctuating A\$
- Free Trade Agreements
- Exports expected to increase, in particular agriculture products
- Border protection – terrorism, security, drugs, weapons – commercial crime
- Australian Trusted Trader – balancing border protection with trade facilitation



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# Australian Trusted Trader

- Economic benefit and growth – transforming the way we think about the border
- ABF forecast net positive impact to industry if \$2.91bn over next 10 years – coverage / reduction of red tape / productivity
- Contact / Account Manager
- Priority Trade Services
- Differentiated Examinations
- Annual Industry Education and Awareness
- Tailored benefits
- 2017-2018 Duty deferral / Streamlined Reporting (various models)
- On-signing Mutual recognition Agreements



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# Mutual Recognition Agreements

- Faster clearance - international evidence indicates that Trusted Traders receive priority border clearance at export ports, compared to their non Trusted Trader counterparts.
- Known Consignor is a scheme run through the Office of Transport Security – airfreight on passenger aircraft to the USA from 1 July 2017. DIBP and OTS are working together to align the accreditation process where possible.



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# Mutual Recognition Agreements

- An MRA has been signed with New Zealand.



- Statement of Intent has been signed with Republic of Korea, Singapore, Canada and Hong Kong.
- Australia is actively pursuing MRAs with other key trading partners.



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# How to join Australian Trusted Trader

- AIM – 30% of trade (volume and value) on ATT by 2020
- Estimated to be 1000 businesses
- Operating in international trade for at least 2 years
- Expression of Interest
- Self-Assessment Questionnaire
- Verification through on-site validation
- Enter into an ATT agreement
- Engage your existing freight forwarder / customs broker
- [www.border.gov.au/trustedtrader](http://www.border.gov.au/trustedtrader)
- Contact Freight & Trade Alliance



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